



ARCHITECTURAL TECHNICAL ADVISOR Greater Toronto Area

With 65 years of experience and a team of more than 600 employees, the Prelco Group is a leader in the value-added glass manufacturing sector. We design and manufacture glazing products for commercial and institutional buildings.

We are looking for an **Architectural Technical Advisor** in the Greater Toronto Area to take part in our growth and succession plan. You will handle the representation and will advise our clients in the conception of commercial projects.

You want to participate in the development of our market and the positioning of our products? Send us your resume!

Responsibilities:

- You will present and recommend our glass solutions to architects, designers and other industry stakeholders from the Toronto area while respecting the organisation's strategic orientations;
- You will organize lunch and learns with our clients about technical subjects to inform and train them;
- You will establish, develop and maintain a positive business relationship and a solid credibility with architects, designers and other industry stakeholders;
- You will have an impact in the elaboration of architectural projects from the beginning: plans, specifications and budgets;
- You will have to go on construction sites for validations, answer questions and provide support;
- You will participate in various trade shows and other commercial events;
- Finally, you will remain up to date on market tendencies regarding glass products innovations, competitors' activities, and important standard and code changes that could affect us!

Qualifications:

- You have experience in construction, architecture or the glass and glazing industry;
- You have worked 2+ years in a representative role nearby architects, designers or glaziers;
- You like having autonomy and you are recognized for your professionalism and your judgement;
- You have strong communication skills and it's easy for you to create trusting relationships with clients;
- If you are knowledgeable of glass, Building Codes, construction materials as well as some French, they would be great assets!

If you want to work for a growing organization who is recognised as a leader in its field, don't hesitate to send your resume as soon as possible!

PRELCO INC.

By email at ress.hum@prelco.ca

Online at www.prelco.ca in *career* section